

Message Text

UNCLASSIFIED

PAGE 01 GENEVA 03268 061848Z

63

ACTION EB-07

INFO OCT-01 IO-10 ISO-00 L-02 AID-05 CIAE-00 COME-00

FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06

SP-02 CIEP-02 LAB-04 SIL-01 OMB-01 AF-06 ARA-10 EA-10

EUR-12 NEA-09 /115 W

----- 041171

R 061815Z MAY 75

FM USMISSION GENEVA

TO SECSTATE WASHDC 2682

UNCLAS GENEVA 3268

EO: 11652: N/A

TAGS: ECE UN

SUBJ: ECE - THIRD MARKETING SEMINAR

1. SECRETARIAT HAS RECEIVED DRAFT REPORT ON LEASING AND EQUIPMENT FINANCING IN AN EAST-WEST CONTEXT PREPARED BY CLIFF EVANS OF CITI-CORP (FIRST NATIONAL CITY BANK), DUSSELDORF. THEY REQUEST PERMISSION FOR U.S. TO TRANSMIT THIS PAPER FOR USE BY THE SEMINAR WITHOUT ENDORSEMENT OF CONTENTS.
 2. PAPER IS NON-CONTROVERSIAL EXPLANATION OF CONCEPT AND ADVANTAGES OF LEASING WHICH ARE MOST RELEVANT IN A COMPETITIVE SITUATION. BENEFITS OF LEASING DO NOT APPLY, FOR THE MOST PART, TO PLANNED ECONOMIES, AND PROSPECTS FOR LEASING BY WESTERN COUNTRIES IN EASTERN EUROPE ARE NOT BRIGHT.
 3. THE PAPER ARGUES, HOWEVER, THAT LEASING ARRANGEMENTS THROUGH MULTINATIONAL LEASING COMPANIES FOR USE OF EASTERN EQUIPMENT IN WESTERN MARKETS CAN PROVIDE NEW OPPORTUNITIES FOR FOREIGN EXCHANGE EARNINGS BY EASTERN COUNTRIES.
 4. IF NO OBJECTION, MISSION WILL TRANSMIT PAPER TO SECRETARIAT.
- ABRAMS

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975GENEVA03268
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750159-0058
From: GENEVA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750578/aaaactnv.tel
Line Count: 52
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: SmithRJ
Review Comment: n/a
Review Content Flags:
Review Date: 23 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 SEP 2003 by BrownAM>; APPROVED <23 JAN 2004 by SmithRJ>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ECE - THIRD MARKETING SEMINAR
TAGS: AORG, ECE, UN
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006